

INTERNET SERVICE PROVIDER PARTNERSHIP PROGRAM

CALL FOR REQUEST FOR INFORMATION (RFI) RESPONSES

Alabama Power (APC) is seeking responses from Internet Service Providers (ISPs) to an RFI for APC's ISP Partnership Program for fiber utilization opportunities in Eastern Alabama. The cities of interest include Talladega, Anniston/Oxford, and Pell City. By partnering with APC to utilize its middle mile fiber infrastructure, ISPs can benefit from a potential reduction in costs of deployment and faster deployment timeline to offer broadband services to end users. These areas may be eligible for state and federal broadband funding.

PARTNER SOLICITATION INSTRUCTIONS

RFI DOCUMENTS PUBLISHED

RFI document will be shared via a SharePoint link provided by APC to Participants.

RESPONSES DUE

Upload responses to the APC RFI SharePoint.



SUBMIT INTENT TO RESPOND

Email

APCconnectivity@southernco.com

with Subject Line "Intent to Respond – ISP Partnership Program 2023 – [Company Name]" to receive RFI Participant Designated Contact Form and Participant Agreement.



PRE-RESPONSE AND Q&A MEETING

Pre-Response Meeting and Q&A Questions will be held by APC for all Participants. Post-meeting questions will be accepted with answers provided back to all Participants.



POTENTIAL PARTNERS IDENTIFIED

Once evaluations of all Participant responses are complete, APC will notify Participants of the outcomes of the evaluation.

NOTE: APC does NOT offer any end data or lit services, serving only as a middle mile dark fiber infrastructure provider. Last mile connections, optronics, and construction are the responsibility of the third-party tenant.

DISCLAIMER: APC will not be obligated to accept any proposal, award any contract, or provide any compensation based on this RFI. The terms and conditions of any final agreement executed pursuant to this RFI may contain additional or different terms and will supersede the Participation Agreement. APC reserves the right to award one, multiple, or no contracts pursuant to the RFI, or to continue discussions or negotiations with entities outside of the RFI process. APC may also revise the listed deadlines at its sole discretion in the event such revision is necessary or appropriate.

QUESTIONS? CONTACT US FOR MORE INFORMATION

Visit: AlabamaPower.com/fiber-partnerships

Email: APCconnectivity@southernco.com



UPCOMING DEADLINES

9/8- RFI Published

9/18- Pre-Response and Q&A Meeting

9/21- Questions for RFI due

9/26- Answers for Questions Posted

10/6- RFI Responses Due

11/1- Potential Partners Identified